

## Wynn's Post-Closing Calls (1st Year)

Reason for call	Timing	Scheduled?
1 Any Surprises?	2 Days after closing	<input type="checkbox"/>
2 Everything unpacked & hung on the walls?	2 Week after closing	<input type="checkbox"/>
3 Met the neighbors yet?	1 Month after closing	<input type="checkbox"/>
4 How is the home working out?)	3 Months after closing	<input type="checkbox"/>
5 How is it going? (becomes annual call)	6 Months after Closing	<input type="checkbox"/>
6 Anniversary of Closing (becomes annual call)	1 year after closing	<input type="checkbox"/>
7 Reminder of her birthday	3 Days Prior to her Birthday	<input type="checkbox"/>
8 Wish Her happy birthday	On her Birthday	<input type="checkbox"/>
9 Reminder of him birthday	3 Days Prior to his Birthday	<input type="checkbox"/>
10 Wish Him happy birthday	On his Birthday	<input type="checkbox"/>
11 Remind him of Wedding Anniversary	3 Days Prior to Anniversary	<input type="checkbox"/>
12 Call to wish her happy Wedding Anniversary	On Wedding Anniversary	<input type="checkbox"/>
13 Call each child to wish Happy Birthday	On Children's Birthdays	<input type="checkbox"/>
14 Call at least once to offer tickets to play, game, etc	Sometime during the year	<input type="checkbox"/>
15 Call before visiting home after move-in	3-5 months after closing	<input type="checkbox"/>

